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I have attended many other training seminars over the years and have never really known what to expect from them going in. There have been some that I've walked away from unsatisfied, while others have been very helpful in my growth as a professional. After attending Ron Morris's recent "Social Styles" seminar, I can honestly say that I walked away enlightened and pleased with the results.

Ron Morris's skills as a training professional were clearly evident during this day long session. Ron was quick to involve everyone in the session activities and created a comfortable environment for everyone to speak up and contribute their opinions. I can remember learning about social styles in University courses and other training seminars, but none of them were presented as clearly as Ron was able to do.

Being a new business owner, I am finding that I must wear many hats to keep daily operations running smoothly. The skills that I picked up during this session will not only help me improve my outside sales skills, it has also helped me understand how to better deal with internal challenges such as motivating employees and establishing solid relationships with suppliers and other professional services.

I was particularly surprised by the results of my own social style assessment. However, after further review and breakdown by Ron, it was clear that the results were fairly accurate and I just hadn't noticed before. As our business continues to grow, there will be even more importance placed on understanding different personality types and how those different individuals interact with my personality type.

Overall, I found great value in the "Social Styles" training session and look forward to attending future seminars!

Regards,

Trevor Turnbull
Business Development

Communicate Effectively

#32-901 1st Ave North Saskatoon, Sk S7K 1Y4 306.975.1932 306.244.7037 sales@onewebsite.ca www.onewebsite.ca



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