



A Division of Sauder Industries

“We’re Looking for a Great Fit!”

Moulding and Millwork is one of the world’s largest manufacturers and distributors of moulding products and premier supplier of doors. Using state of the art technology, our company’s highly trained team assists our patrons to meet even the most demanding of customer requirements. We operate over 45 strategically located manufacturing and distribution centres throughout North America, and we are aggressively expanding operations into markets such as Florida, Texas and other major US markets.

Known in western Canada for our partnership with the Sauder School of Business, our aggressive growth plans as a company help foster a competitive environment with tremendous potential and upward mobility for successful candidates. Our aim with new employees to the Management Recruitment Program is to help individuals progress their career to become a part of the management of our company within 5 years of joining our organization.

**Characteristics:**

The successful candidate will be aggressive, independent, confident, career minded self starters who are looking to work in a fast paced environment

- Bachelor’s degree, 2+ years sales experience or 2+ years of business experience preferred
- The ability to build strong relationships with co-workers and customers
- Proven Leadership Skills and Management Potential
- Day-to-day client management experience.
- Strong project management skills.
- Strong quantitative skills.
- Extremely organized and highly motivated.
- Excellent verbal/written communication skills.
- Experience giving presentations

**Responsibilities include:**

- Project management – new product launch, market analysis, in store merchandising, key account strategy, assist in planning weekly sales meetings
- Product Knowledge – the candidate will be required to learn and develop product knowledge sessions as a part of the ongoing training and development of all sales staff.
- Territory Manager Support – work with reps, outgoing calls, develop customer relationships
- Account Representative support – sales order entry, responding to customer service phone calls
- Contributing to the continued success of Moulding and Millwork while forming a solid career path

**Salary:**

A highly competitive salary will be negotiated and paid based on past performance and experience, and will include bonus clauses.

Positions are available in Saskatoon, Winnipeg, Calgary and Edmonton. Interested candidates are encouraged to forward their cover letter, demonstrating why they feel they are a “good fit”, and resume to [mathew@morrisinteractive.ca](mailto:mathew@morrisinteractive.ca). We thank all applicants in advance, but only those selected to be interviewed will be contacted.