

TRAIN MORE STAFF – SPEND LESS CASH

PUBLIC LEARNING SERIES 2010!

COURSE SCHEDULE

1. Building Relationships: Sales Success

Feb 2 2010

- ❖ Learn the secrets to being a friend in sales
- ❖ Identify strategies for building strategic sales relationships and finding personal fulfillment in the process.
- ❖ Enjoy more sales success

2. Minute Taking

Feb 16 2010

- ❖ Understand the critical components of good minutes and the best practices of minute takers

3. Social Styles: Produce Results with Others

Mar 2 2010

- ❖ Understand your unique social style
- ❖ Build rapport with those who are like and unlike you
- ❖ Learn how to communicate with any style

4. Up Your Closing Ratio

Mar 16 2010

- ❖ Learn how to handle objections
- ❖ Gain techniques to motivate for success
- ❖ Learn when to close and when not to

5. IMPACT Leadership

Mar 30 2010

- ❖ Learn proven Leadership methods that will immediately improve your success rate and results
- ❖ Use coaching as a leadership tool
- ❖ Develop powerful leadership techniques that get results

6. Powerful Presentations Skills

Apr 20 2010

Everyone presents – most people don't do it well.

- ❖ Learn to communicate your message and understand your audience's desires
- ❖ Gain a new level of confidence and competence when addressing groups from four to 400

7. POW! Customer Service

May 11 2010

- ❖ Move past customer satisfaction to customer loyalty and beyond
- ❖ Learn the 5 things that every customer wants

DON'T MISS THIS OPPORTUNITY!

- Optimize Your Training Budget
- Equip your team with new skills
- Stay competitive and keep your staff engaged

REGISTER NOW!

For complete course outlines, visit
www.morrisinteractive.ca or
call 955-3006.

VALUE

Individual Workshop - \$397/pp
Early bird: \$327/pp
Before December 22, 2009

MAXIMIZE YOUR SAVINGS WITH A MIX 'N MATCH MEMBERSHIP

\$1097/Organization
Includes any 5 sessions of your choice.
Open to any employees

Early bird: \$897/Organization
Includes any 5 sessions of your choice.
Before December 22, 2009

BUY 4 Memberships and receive the 5th for Free!

CALL TODAY 955-3006!

Time: 9am – 4pm
Location: Training Centre,
120 Sonnenschein Way
SaskIdeas Inc Building